

**Softball Ireland**

**Income and Expenditure Account  
For the year ended 30th September 2019**

|   | Notes | € | €        | 2019<br>€          | 2018<br>€          |
|---|-------|---|----------|--------------------|--------------------|
| <b>Income</b>                                 |       |   |          |                    |                    |
| Team Fees (formerly Subscriptions) - 32 Teams | 1     |   | €        | 11,200.00          | € 12,634.00        |
|   |       |   |          | <u>€ 11,200.00</u> | <u>€ 12,634.00</u> |
| <b>Expenditure</b>                            |       |   |          |                    |                    |
| SINCC Umpire Fees                             |       | € | 100.00   | €                  | 107.00             |
| IOST  | 2     | € | 0.00     |                    |                    |
| Storage costs                                 |       | € | 1,590.58 | €                  | 1,895.00           |
| Insurance                                     |       | € | 4,617.50 | €                  | 4,513.00           |
| National Squads Costs                         | 4     | € | 3,390.00 | €                  | 3,851.00           |
| Equipment purchase                            |       | € | -        | €                  | 568.00             |
| Website & IT costs                            | 3     | € | 437.92   | €                  | 103.00             |
| International Affiliations                    | 7     | € | 627.78   | €                  | 167.00             |
| Federation of Irish Sports                    |       | € | 175.00   | €                  | -                  |
| Bank charges                                  |       | € | 76.35    | €                  | 114.00             |
| ESF congress costs                            |       | € | 400.00   | €                  | 400.00             |
| Coaching Programme                            |       | € | 75.00    | €                  | 352.00             |
| AGM Expenses                                  |       | € | 90.00    | €                  | 50.00              |
| Marketing Costs                               |       | € | 597.44   |                    |                    |
| Development Grants                            | 6     | € | 1,255.79 |                    |                    |
| Depreciation                                  |       | € | 125.00   |                    |                    |
|   |       |   |          | <u>€ 13,558.36</u> | <u>€ 12,120.00</u> |
|   |       |   |          | <u>-€ 2,358.36</u> | <u>€ 514.00</u>    |

**On behalf of the Council**

**Colum Lavery**  
President

**Conor Sayles**  
Secretary

Softball Ireland  
Balance Sheet  
For the year ended 30th September 2019

|  | Notes | € | €                  | 2019<br>€          | 2018<br>€          |
|--|-------|---|--------------------|--------------------|--------------------|
| <b>Fixed Assets</b>                                  |       |   |                    |                    |                    |
| Back Stops   |       | € | 2,275.00           |                    |                    |
| Fencing  |       | € | 107.00             |                    |                    |
|  |       |   |                    | <u>€ 2,382.00</u>  |                    |
| <b>Current Assets</b>                                |       |   |                    |                    |                    |
| Debtors  | 8     | € | 9,340.35           | €                  | 20,071.00          |
| Cash at bank and in hand                             |       | € | 12,452.05          | €                  | 9,175.00           |
|  |       |   | <u>€ 21,792.40</u> | <u>€ 29,246.00</u> |                    |
| <b>Creditors: amount falling due within one year</b> |       |   |                    |                    |                    |
|  | 9     | € | 717.76             | €                  | 3,834.00           |
| Net Current Assets                                   |       |   |                    | <u>€ 21,074.64</u> | <u>€ 25,412.00</u> |
| Total Assets less Liabilities                        |       |   |                    | <u>€ 23,456.64</u> | <u>€ 25,412.00</u> |
| <b>Financed by:</b>                                  |       |   |                    |                    |                    |
| Accumulated Surplus                                  | 10    |   | €                  | 23,456.64          | € 25,412.00        |
|  |       |   |                    | <u>€ 23,456.64</u> | <u>€ 25,412.00</u> |

## Notes

|                           | 2019 |                    | 2018 |                    |
|---------------------------|------|--------------------|------|--------------------|
|                           | €    | €                  | €    | €                  |
| <b>1. Team Fee</b>        |      |                    |      |                    |
| Leinster Teams            |      | € 8,400.00         |      |                    |
| Ulster Team               |      | € 2,100.00         |      |                    |
| Galway Team               |      | € 350.00           |      |                    |
| Fastpitch Teams           |      | € 350.00           |      |                    |
| Total Subscription Income |      | <u>€ 11,200.00</u> |      | <u>€ 12,634.00</u> |

**Note:**

The change in the softball Ireland fee structure has resulted in a significant reduction in subscription income in 2019 and will need to be reviewed. Change in budgeting moving forward required

|   | 2019        |                   | 2018 |   |
|---|-------------|-------------------|------|---|
|   | €           | €                 | €    | € |
| <b>2. Irish Open Softball Tournament (IOST)</b> |             |                   |      |   |
| Team Income                                     |             | € 3,300.00        |      |   |
| <b>Total Income</b>                             |             | <u>€ 3,300.00</u> |      |   |
| <b>Expenditure</b>                              |             |                   |      |   |
| Grounds   | € 2,750.00  |                   |      |   |
| Ice-Cream Van                                   | € 250.00    |                   |      |   |
| Balls   | € 457.00    |                   |      |   |
| Entertainments Costs (DJ)                       | € 300.00    |                   |      |   |
| Umpire Fees                                     | € 360.00    |                   |      |   |
| Survival Bag Contents                           | € 290.40    |                   |      |   |
| Game Costs & Prizes                             | € 236.34    |                   |      |   |
| Miscellaneous                                   | € 142.50    |                   |      |   |
| Ring Fenced Funding                             | -€ 1,486.24 |                   |      |   |
| Total Expenditure                               |             | <u>€ 3,300.00</u> |      |   |
| Income / Expenditure                            |             | <u>-€ 0.00</u>    |      |   |

**Note:**

It is anticipated that the balance of the excess from 2017 and 2018 - €374.76 will be used to part fund IOST 2020 and is treated as Creditor.

|                                       | 2019      |                 | 2018 |                 |
|---------------------------------------|-----------|-----------------|------|-----------------|
|                                       | €         | €               | €    | €               |
| <b>3. Website and IT Costs</b>        |           |                 |      |                 |
| Blacknight Payment                    | € 61.44   |                 |      |                 |
| Domain name Web hosting               | € 234.86  |                 |      | € 103.00        |
| Prepayment of Domain name Web hosting | -€ 156.57 | € 78.29         |      |                 |
| Website Update & Maintenance          |           | € 317.63        |      |                 |
| Payment to SL - Website Template      |           | € 46.00         |      |                 |
|                                       |           | <u>€ 441.92</u> |      | <u>€ 103.00</u> |

**Note:**

Domain and Web hosting is prepaid for 2020 and 2021

|   | 2019        |                   | 2018       |                   |
|---|-------------|-------------------|------------|-------------------|
|   | €           | €                 | €          | €                 |
| <b>4. National Teams</b>  |             |                   |            |                   |
| National Squad - slowpitch co-ed Grant                          | € 500.00    |                   | € 168.00   |                   |
| National Squad - Slowpitch co-ed Misc.                          | € 90.00     |                   |            |                   |
| National Squad - slowpitch male                                 |             |                   | € 1,533.00 |                   |
| European Slowpitch Championships Entry Fee                      | € 925.00    |                   |            |                   |
| European Fastpitch Championships Entry Fee                      | € 1,500.00  |                   |            |                   |
| WBSC U19 World Cup Entry Fee                                    | € 462.22    |                   |            |                   |
| Umpire Fees (Fastpitch + Slowpitch)                             | € 750.00    |                   |            |                   |
| European Cup Entry fees - slowpitch co-ed                       | € -         |                   | € 575.00   |                   |
| National Squad - Fastpitch Grant                                | € 500.00    |                   | € 1,575.00 |                   |
| National Squad Fastpitch - Repayment of Grant                   | -€ 500.00   |                   |            |                   |
| National Squad Fastpitch - Repayment of Umpire fee              | -€ 375.00   |                   |            |                   |
| National Squad Fastpitch - Repayment of WBSC Entry Fee          | -€ 462.22   |                   |            |                   |
| National Squad Fastpitch - Loan to pay for flights              | € 5,458.72  |                   |            |                   |
| National Squad Fastpitch - Repayment of Loan to pay for flights | -€ 5,458.72 |                   |            |                   |
|   |             | <u>€ 3,390.00</u> |            | <u>€ 3,851.00</u> |

**Note:**

Softball Ireland provides each national team with a grant of €500 in the year of a European Championships and covers the entry fees for tournaments. Fastpitch Ireland refunded the grant of €500, Umpire fee of €375 and WBSC entry fee of €462.22. From 2020 onwards, SI will cease to cover the costs of the entry fees and these will be the cost of the National Teams or Clubs

|   | 2019        |                 | 2018 |   |
|---|-------------|-----------------|------|---|
|   | €           | €               | €    | € |
| <b>5. Marketing</b>                                       |             |                 |      |   |
| Indoor Softball Prizes                                    | € 124.00    |                 |      |   |
| Marketing Tee-Shirts                                      | € 119.20    |                 |      |   |
| Purchase of Marketing Materials                           | € 674.24    |                 |      |   |
| Refund of Marketing Material Costs from Fastpitch Ireland | -€ 320.00   |                 |      |   |
| 50% Broadcast Cost for Ireland v USA                      | € 2,706.00  |                 |      |   |
| Sponsorship Due - Fastpitch Ireland (Donation)            | -€ 2,706.00 |                 |      |   |
|   |             | <u>€ 597.44</u> |      |   |

Softball Ireland covered 50% of broadcast cost of Ireland v USA as marketing cost. Fastpitch Ireland have subsequently sourced a sponsor for the value - payment due by year end

## 6. Development Grants

|  | 2019 |                   | 2018 |            |
|--|------|-------------------|------|------------|
|  | €    | €                 | €    | €          |
| Softball Leinster Umpiring Grant                       |      | € 150.00          |      |            |
| Jonathan Spielberg (Slowpitch NS) - MLB Coaching Grant |      | € 500.00          |      |            |
| Caitlyne De Lange (Dodder) - MLB Coaching Course       |      | € 302.90          |      |            |
| Maeve Og O'Leary (Reapers) - MLB Coaching Course       |      | € 302.90          |      |            |
| Colum Lavery Flights (Bringing Players to Course)      |      | € 274.21          |      |            |
| Colum Lavery Flights Cost Refund                       |      | -€ 274.21         |      |            |
|  |      | <u>€ 1,255.79</u> |      | <u>€ -</u> |

### Note:

Jonathan Spielberg attended the MLB Coaches Camp in London - Development Grant Approved for flights & car rental  
2 x Players attended MLB Cadet camp - SI provided Development Grant for flights, accommodation covered by MLB  
Colum Lavery accompanied players to camp and refunded SI in full for flights costs

## 7. International Affiliations

|                      | 2019     |                 | 2018 |                 |
|----------------------|----------|-----------------|------|-----------------|
|                      | €        | €               | €    | €               |
| WBSC Affiliation Fee | € 277.78 |                 |      |                 |
| ESF Affiliation Fee  | € 350.00 |                 |      |                 |
|                      |          | <u>€ 627.78</u> |      | <u>€ 167.00</u> |

## 8. Debtors

### Amounts falling due within one year:

|                                   | 2019       |                   | 2018       |                    |
|-----------------------------------|------------|-------------------|------------|--------------------|
|                                   | €          | €                 | €          | €                  |
| Due from SL Clubs                 | € 1,050.00 |                   | € 1,228.00 |                    |
| Softball Leinster                 | € -        |                   | € -        |                    |
| Players - Ulster                  | € -        |                   | € -        |                    |
| Players - Leinster                | € -        |                   | € 9,916.00 |                    |
| Softball Ireland - Fastpitch      | € -        |                   | € 3,037.00 |                    |
| Softball Ireland - Slowpitch Male | € 2,000.00 |                   | € 2,000.00 |                    |
| WBSC deposit                      | € 1,994.00 |                   | € 1,994.00 |                    |
| Paypal account                    | € 473.78   |                   | € 936.00   |                    |
| Eventbrite                        | € 960.00   |                   | € 960.00   |                    |
| Sponsorship Due                   | € 2,706.00 |                   | € -        |                    |
| Blacknight Pre-Payment            | € 156.57   |                   |            |                    |
|                                   |            | <u>€ 9,340.35</u> |            | <u>€ 20,071.00</u> |

### Note:

WBSC Deposit of €1,994 was refund was received post September 30, 2019

A loan provided to the Male Slowpitch National Team in 2018 was confirmed by the Team Manager as repaid and lodged to the Treasurer in October 2018 and reported to the AGM as paid. Post AGM 2018, the Softball Ireland Board became aware that the refund had not been lodged and have requested payment of o/s balance on a number of occasions. As of 30.09.2019 the full €2,000 remained outstanding. Updated: As at 28.11.2019 the o/s balance is €1,250. (subject to the clearing of a €250 cheque).

## 9. Creditors

### Amounts falling due within one year:

|   | 2019     |                 | 2018       |                   |
|---|----------|-----------------|------------|-------------------|
|   | €        | €               | €          | €                 |
| Softball Leinster teams re European Cup | € -      |                 | € 1,117.00 |                   |
| Umpire fee re European Cup              | € -      |                 | -          |                   |
| IOST                                    | € 374.76 |                 | € 1,861.00 |                   |
| Due to HPA - Slowpitch                  | € -      |                 | € 155.00   |                   |
| SINCC Umpire Fees                       | € 100.00 |                 | € 203.00   |                   |
| ESF Congress - Dublin                   | € 243.00 |                 | € 243.00   |                   |
| Affiliations                            | € -      |                 | € 175.00   |                   |
| Website and IT costs                    | € -      |                 | € 80.00    |                   |
|   |          | <u>€ 717.76</u> |            | <u>€ 3,834.00</u> |

## 10. Accumulated Surplus

|                        | 2019               |             |
|------------------------|--------------------|-------------|
|                        | €                  | €           |
| As at 1st October 2018 | € 25,815.00        |             |
| Surplus/(deficit)      | <u>-€ 2,358.36</u> |             |
| At 30 September 2019   |                    | € 23,456.64 |